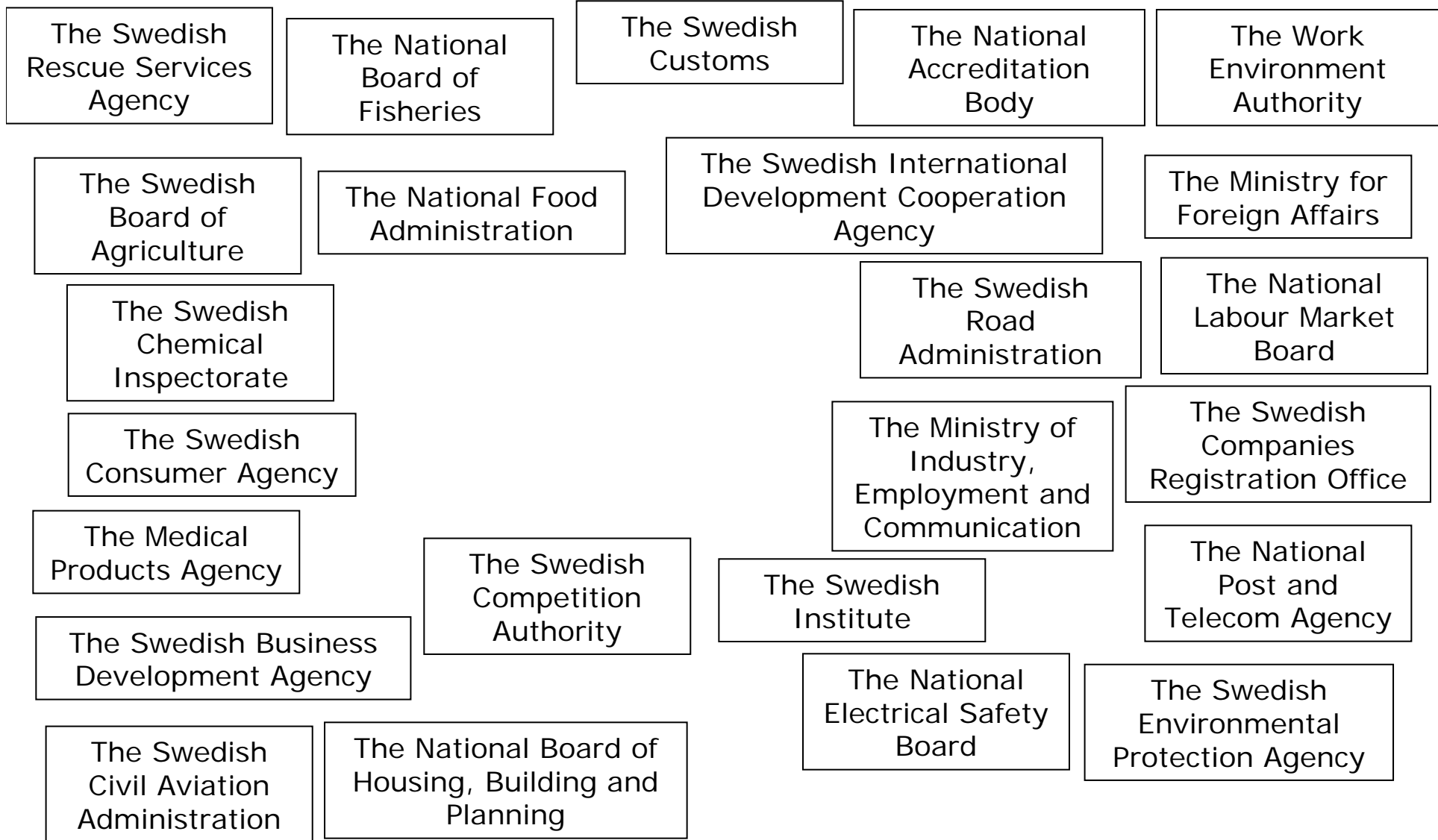




**One-Stop Information Centre  
for trade rules and regulations**

**Sonia Albarello, Executive Director**

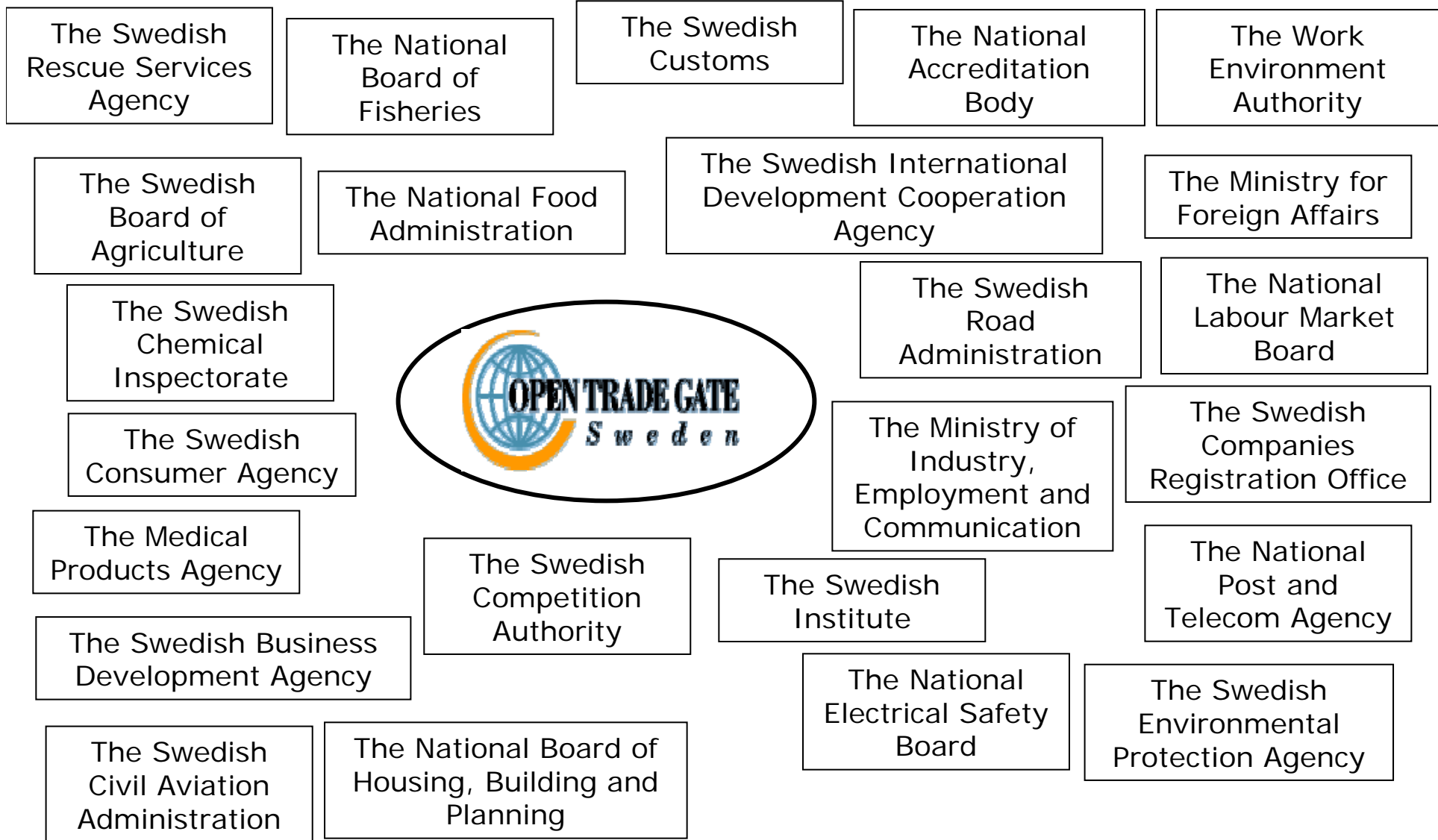
**GFPTT • Cape Town • 9-10 June 2008**



The Swedish Migration Board

The Swedish Patent and Registration Office







- Inaugurated in Feb 2005, placed at the National Board of Trade
- Financed by the Swedish Ministry for Foreign Affairs

# Swedish Policy for Global Development



- Sweden- Long history of international development cooperation
- 1 % of GDP for overseas development
- 2003 - New Swedish Policy for Global Development
  - aim: contribute to equitable and sustainable development

# Swedish Policy for Global Development

- A coherent policy covering all policy areas
- Policy within international trade:
  - promote open and legitimate framework conditions for international trade and investment
  - work for improved access for developing countries to the OECD markets
  - persuade the EU to remove trade barriers

# What is Open Trade Gate Sweden?

- A service to exporters (SMEs) in developing countries, free of charge
- A One-Stop Information Center with focus on trade rules and regulations
- **Objective:** Facilitate trade and increase exports from developing countries to Sweden



# Overall Goal

Facilitate trade and increase exports  
from developing countries to Sweden

# How can we assist a company?

- Provide information regarding requirements, rules and regulations
  - inquiries
  - seminars
- Identify and acknowledge trade barriers
- Work for simplifications in Swedish and EU trade policy

# Trade Rules and Regulations in Sweden

## Regulatory/Government sector

EU regulation

Gov.  
Authorities

Standardisation  
bodies

Ministries

## Private standards

EUREPGAP

Fair trade

Organic/  
KRAV

# Method of working



Licenses?  
Quotas?

Health requirements?  
Labelling?

Tariffs? customs  
preferences?



# Answer from Open Trade Gate Sweden on beef from Botswana

- Product code: 0201 30 00 10
- Regular customs tariff 12,8% + 2850,05 SEK (303,4 EURO)/100kg
- Customs tariff with preference
  - European Partnership Agreement (EPA): 0%
- Certificate of origin ('EUR1')
- Import licence ('AGRIM', if more than 200 kg) Approved establishment
- Health certificate
- Sample test fee (2,70 SEK/100 kg)
- Prohibited substances
- Labelling

# Collaboration Partners in Sweden

- Ministry for Foreign Affairs
- Foreign embassies in Stockholm
- Swedish Chambers of Commerce
  - Market reports: [www.cci.se/trade](http://www.cci.se/trade)
  - New business contacts: [www.chambertrade.com](http://www.chambertrade.com)
- Swedish International Development Cooperation Agency (Sida)
- Swedish Trade Council
- Swedish Trade Federation
- Invest in Sweden Agency
- International Council of Swedish Industry





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Welcome to the One Stop Information Centre for Exporters in Developing Countries  
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### Are you an exporter in a developing country doing or planning to do business with Sweden?

Do you need information on trade rules and regulations? Contact Open Trade Gate Sweden, a one stop information centre for the Swedish and EU market. We cover areas such as labelling, packaging, health and sanitary requirements, customs procedures and preferences.

[Read more](#)

#### NEWS & UPCOMING EVENTS

- 9/20/2006 Interviews with Kenyan Companies
- 8/7/2006 Open Trade Gate Sweden participated in official delegation Guangzhou, China in July

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